



OUR VALUE PROPOSITION

SweetWater Marketing sees your path to success. We collaborate with you to pinpoint the challenges keeping you from reaching your marketing goals and deliver the solution needed to succeed –

ALL WITHIN ONE COMPANY.

This means you get relevant marketing ideas tailored to your business, executed quickly and effectively. From start to finish, from problem to solution, SweetWater is your single source for all your creative and communications needs.

Consider us an extension of your marketing team. If you have a limited marketing budget and few internal resources, SweetWater has the talent and expertise to deliver on-time and on-budget, while exceeding your expectations.

LET US HELP YOU INCREASE YOUR MARKETING REACH TODAY.

Your link to success: www.sweetwaterglobal.com









LET US HELP YOU REALIZE YOUR PATH TO SUCCESS.

Through the years, we've learned that listening to our clients and discovering their goals and dreams for their brand is what makes a successful marketing campaign.

We partner with our clients to develop sales and brand awareness campaigns that dynamically adapt to your shifting needs. Whether you need a simple multi-touch campaign or a more comprehensive marketing strategy, we have the people and processes in place to drive your business forward.

SweetWater Marketing is a team of highly motivated marketing and digital strategists, content designers and writers, developers, and analysts who love what we do. We are experts in our field with experience across vast core disciplines to create your unique multi-touch, business-building campaigns.



The SweetWater Team

YOU AREOUR FOCUS.

SweetWater approaches every company the same way, whether you're a non-profit or large global organization. Our focus is on you – your audience, your unique selling propositions, your goals.

Marketing campaigns are tailored to your needs, which means starting with what you want to accomplish, setting baseline goals, and then planning and executing so you see results. Our team leverages thoughtful strategy, thorough research, and open communication to create awareness and generate bottom-line results.

Through our 6-Step Approach, we craft a unique campaign for your business that maximizes your return on investment.

01

Discover.

In this first step, you share your challenges, your vision, and your gaps. We simply listen. Once the issues have been discussed, we dig in and ask the hard questions to help establish the best course of action.

02

Create a Plan.

Once the discovery phase is complete, we collaborate with you to create a plan of action based on your goals, budget, and timeline. No two plans are exactly alike because no two companies are alike. Next, we assemble your specific SweetWater team of experts, making sure we are all driving

toward the same goals. You can rest assured your team is working with you and for you.



OUR 4-STEP APPROACH

04

Realize Results.

At the end of your campaign, we will review the results and determine the next steps. SweetWater's 4-Step Approach enables us all to work smarter and create more effective campaigns for better conversion rates and return on investment.



U3

In this step, your SweetWater team executes according to the approved plan.

You'll see results as the path begins to take shape along your specific timeline and budget. Every task we execute is tracked and compared with analytical best practices, allowing us to monitor our work against your goals. If changes need to be made, the path can be altered quickly. We work tirelessly to make sure your campaign is running smoothly and effectively.







FIND A SERVICE FOR YOUR NEEDS

Choose exactly what fits your needs and budget.



WE PROVIDE A FULL RANGE OF MARKETING SERVICES.

• Branding Identity

Let us handle your corporate messaging, logo design, and usage guidelines to ensure your brand delivers a clear and cohesive message.

Marketing Strategy & Plan

Creating a cohesive, strategic approach to drive business is our expertise. SweetWater will build a custom plan that meets your marketing needs.

Campaign Development

We provide in-depth marketing campaign recommendations and strategies for amplifying your message and maximizing your budget through various mediums and outlets.

Content Creation

We all know content is king. Rely on our copywriting and design services for original, targeted communications for print, web, and social outlets, as well as press releases, video scripts, email, newsletters, and more.

Social Media Strategy

We strategically leverage a variety of social media platforms and design and write compelling posts and campaigns to connect you with your audience and influencers.

Digital Strategy

Let us help you achieve your organization's goals through carefully selected digital marketing channels that support your over-arching marketing campaigns.

• Email Marketing & Automation

We create and automate email marketing campaigns to send targeted, engaging messages to your customers while complying with anti-SPAM laws.

• Web Design & Development

We design and develop high-quality, SEO-rich websites, providing the best viewing and interaction experience across a wide range of devices.

• Tradeshow & Event Management

Events are effective, but often time-consuming. SweetWater has vast experience planning and executing all the details needed for a successful event, allowing you to focus on engaging your customers.

• Multimedia Design & Production

Tell your company's story through video. We ideate and create exciting assets like videos, robust PowerPoint presentations, and mixed media to catch your audience's attention.

Photography

Need a custom photo shoot? Corporate headshots? Product stills? Let SweetWater Marketing handle all your professional photography needs.

• Promotional Merchandise & Apparel

We provide you with the best possible promotional products, apparel and services for your company by partnering with industry leaders.

Learn more about our services, the packges we offer, and our team members at www.sweetwaterglobal.com.

